ARUSHA RESEARCH

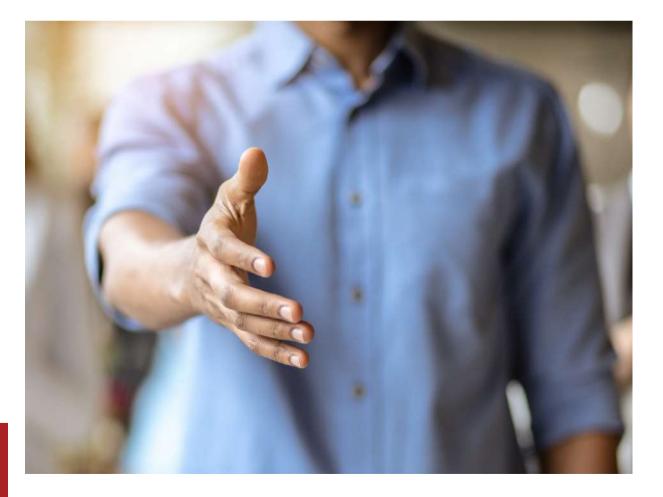
Company Profile



2023 Mozambique



Presentation Content





Clients and Partners

Contacts



About us

History of Arusha Research

Arusha Research is a Mozambican research company, which began in 2013 with the creation of Arusha Media e Serviços, Lda. With the growing demand and needs of the market, Arusha has expanded its methodological opportunities, having reinvented itself with a new approach to better respond to the requirements of its clients and has been renamed Arusha Research from 2020.





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Creation of Arusha Media e Serviços, Lda

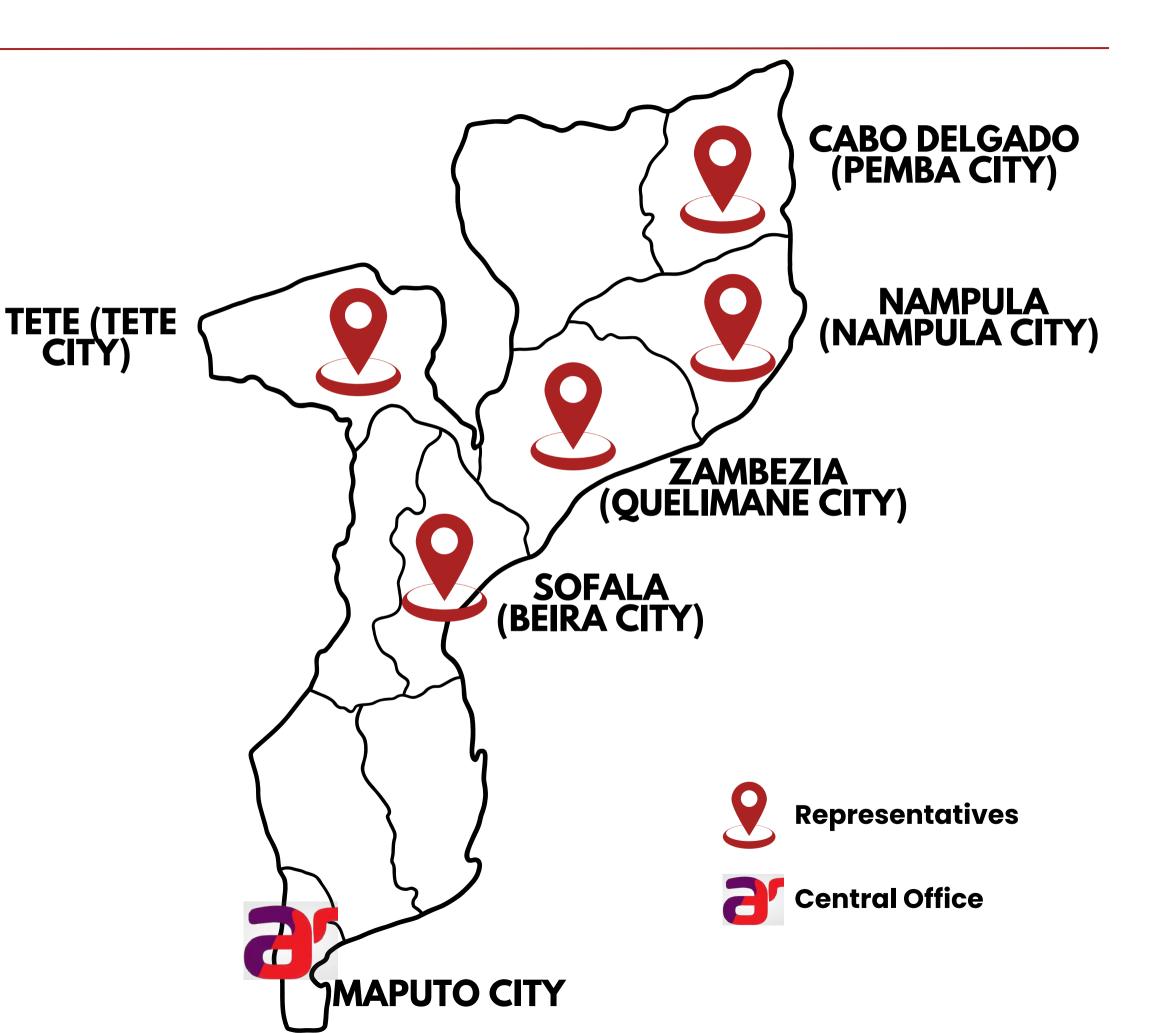
2020

Moving to Arusha Research



Coverage

Arusha Research covers all provinces in the country. Its office is located in the city of Maputo, with representatives in the cities of Beira, Tete, Quelimane, Nampula and Pemba. The Team has also experience in project management in Luanda-Angola.





Vision, mission e values





Vision



Meet the clients needs and exceed the expectations of their objectives, offering quality services and information, with innovations in implementation methodologies.



Values

- Technical knowledge.
- Confidentiality.
- Respect.
- Professional competence.
- Rigorous work team.
- Synergy with the clients.

Become a national reference in the world of research.





01 Social Research 2 Consumer understanding and market analysis

Data Quality Assessment (DQA)



Main intervention areas:

- Climate changes.
- Environment.
- Poverty.
- Gender and Health.
- Nutrition and Food Safety.
- International trade and diplomacy.
- Business environment.
- Economic policy.



Social Research



- KAPB surveys (knowledge, attitude, practice and behavior);
- Evaluation);
- Public opinion polls;
- Behavior change studies;
- Studies related to communication; and
- Health-related studies.



Program Evaluation (Baseline Study, Mid-Term Evaluation, Final



Consumer understanding and market analysis

- Consumer satisfaction rating
- Image Study
- Brand Loyalty Study
- Preference Study
- Market Segment Study
- Price Study/Research
- Competition study

Product/service Competition Consumer Market



- Audit of Retail and Distribution Channels
- Consumer Research;
- Test of Concepts;
- Media Test;
- Brand Test;
- Products Test;



Data Quality Assessment (DQA)

In the Data Quality Assessment (DQA), that has been gaining great importance in the country and in the world, Arusha Research positions itself as one of the pioneering companies for having great experts in its team. Approach includes:

- Definition of indicators;
- Design of Standard Operating Procedures (SOP);
- Implementation of AQD; and
- Presentation of results and report.



INSTITUTIONAL CAPACITY BUILDING



Methodologies



The methodological approach depends on the diagnosis performed and the client's needs. Among the various research methodologies that the team applies, the following ones stand out:

<u>Quantitative Methodology</u>

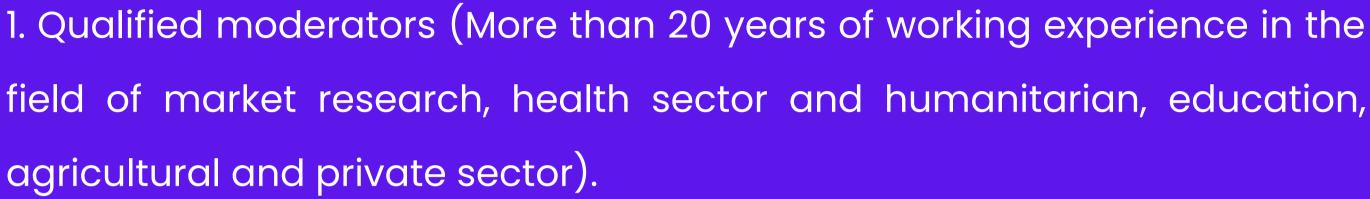
- Census.
- Field test.
- Telephone surveys.
- Mobile data collection.
- Online surveys.
- •

<u>Qualitative Methodology</u>

- Group discussion.
- Individual Interviews.
- In-depth study.
- Mystery shopper.



Qualitative **Studies**





2. Additional services:

- Design of recruitment and interview guides.
- Recruitment of target audience.
- Simultaneosly translation to main international languages.
- Translation to all local and main international languages.
- languages.
- Full report.

field of market research, health sector and humanitarian, education,

Transcription of audios and videos to all local and main international



We have the best team

Our young team has more than 20 years of professional experience, having worked in different national and international organizations.



Ainadine Juma *Project Director*

www.arusharesearch.co.mz



Meldina Valente Executive Director

Mercino ombe MEL Director



Clients and Partners

Our existence and journey would not be possible without the invaluable support of our clients and partners.

















Visit our website to know

www.arusharesearch.co.mz



CONTACT US







E-mail info@arusharesearch.co.mz



Website

www.arusharesearch.co.mz



Address

1508 Maguiguana Avenue, R/c right

Arusha Research



Thank you for considering our company for your business opportunities. We look forward to serving you with our experience and providing you with high quality services.

